

# Monthly Newsletter

September 2019

**DDS Directors Amanda, Prad & Wayne would like to welcome you again to our recently launched monthly Newsletter**

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## September Drug Tariff News

### Additions to Part 8a

38 items have been added to Part 8a in the September Drug Tariff. Products which you may find of interest are:

Follitropin alfa solution for injection pre-filled disposable devices (all strengths) have been added to the September Drug Tariff, depending on the strength, the reimbursement price is either based on Bemfola or Gonal-f.

Melatonin 3mg tablets pack size 30 have gone into the September Drug Tariff with the reimbursement based on Colonis Pharma Ltd at £65.00. Checking mainline and short line wholesalers, currently the purchase price is also £65.00.

Paracetamol 1g effervescent tablets sugar free are now in the Drug Tariff with the reimbursement price based on Altridexamol.

Simeticone 40mg/ml oral suspension sugar free pack size 55ml and 85ml have gone into the drug tariff, with the reimbursement price based on Infacol. The 50ml pack size has been removed so if you have 50ml remaining on your dispensary shelf, you will need to endorse the pack size and price you have paid in the left-hand column. Moving forward ensure that either 55ml or 85ml are prescribed and dispensed.

Methoxy polyethylene glycolepoetin beta solution for injection pre-filled syringes (all strengths) are now in the tariff with the reimbursement price based on Mircera.

*All of the above are now in the Drug Tariff so any generically written prescription will need no extra endorsement as prescription services now have a price to pay you.*

### Deletions to Part 8a

Simeticone 40mg/ml oral suspension sugar free 50ml has been deleted however 2 more pack sizes have been added.

Hydrocortisone 1% / Urea 10% cream pack sizes 30g and 100g have been removed from Part 8a. No other pack sizes are listed.

Alverine 60mg / Simeticone 300mg capsules have been removed from the drug tariff.

*(Please be aware that any items deleted from Part 8a, is still allowed on FP10. However, if you were to dispense one of these items, you would need to endorse the manufacturer, pack size and price in the left-hand column).*

### Other Changes to Part 8a

Atomoxetine capsules (all strengths) have gone from a Category C to a Category A. This tells us the product is now generically available. The reimbursement has dropped slightly but you can purchase the generics much cheaper, giving you a healthy profit margin.

Prednisolone sodium phosphate 0.5% ear/eye drops is still sitting as a Category C but the reimbursement price is now based on RPH Pharmaceuticals instead of Predsol Ear/Eye drops. This is an interesting one as last month it was on the August concession Price list.

### September Horizon Scanning

- Mentioned this last month but DDS are still coming across practices who haven't actioned this. Solifenacin 10mg and 5mg tablets recently came off patent. However, they are still sitting as a Category C in the Drug Tariff and you are still being reimbursed for the Vesicare brand. You can now however purchase the generic for as little as £4.00.
- Melatonin 5mg/5ml oral solution and Melatonin 5mg/5ml oral suspension have been removed from Part 8b. There is now an alternative product which can be found in Part 8a.
- Maybe a little late in the season but any prescriptions for Sodium Cromoglicate eye drops, the most profitable way to dispense is to prescribe the item generically(13.5ml) and dispense Opticrom.
- Hormone replacement therapy (HRT) supply issues- Evorel Conti and Evorel Sequi are expected to go out of stock mid-September- for guidance on prescribing please visit the DDA website for 'Supply Interruptions Notification' to check what is currently available.
- New Oxypro deal available from Ridge Pharma – 15% discount from pack 1 on all strengths of Oxypro prolonged-release tablets - please contact Ridge Pharma for more details.

<b>OXYPRO Strength</b>	<b>NHS Cat C Reimbursement</b>	<b>OXYPRO acquisition price with 15% MDS Discount</b>	<b>Profit per pack if OXYPRO supplied on a generically written Rx</b>
5mg	£12.52	£2.66	<b>£9.86</b>
10mg	£25.04	£5.32	<b>£19.72</b>
15mg	£38.12	£8.10	<b>£30.02</b>
20mg	£50.08	£10.64	<b>£39.44</b>
30mg	£76.23	£16.20	<b>£60.03</b>
40mg	£100.19	£21.29	<b>£78.90</b>
60mg	£152.49	£32.40	<b>£120.09</b>
80mg	£200.39	£42.58	<b>£157.81</b>

## PI purchasing

### Top Parallel imports for September 2019

Product	Pack size	NHS list price	PI price	PI Discount
Voltarol Emulgel	100g	£4.63	£3.29	28%
Unifine pentips 6mm	100	£11.75	£7.89	32%
Aveeno cream	300g	£6.80	£4.99	26%
Fresubin energy	200ml	£1.40	£1.15	17%
Lipitor 10mg	28	£13.00	£1.79	86%

DDS has sourced a new Parallel import provider – please contact DDS for account opening details and obtain a product file and price list.

### Nitrofurantoin profitability chart.

Due to Nitrofurantoin 100mg tablets being over Drug Tariff price, DDS are getting lots of requests for guidance on which strength is the most profitable. Please see the guide below:

Product	Pack size	Drug Tariff price	Less Clawback	Purchase cost	Profit
Nitrofurantoin 100mg capsules	30	£10.43	£9.26	£6.88	£2.38
Nitrofurantoin 100mg capsules M/R	14	£9.50	£8.44	£9.35	-£0.91
Nitrofurantoin 100mg tablets	28	£7.60	£6.75	£9.32	-£2.57
Nitrofurantoin 50mg capsules	30	£19.37	£17.20	£14.35	£2.85
Nitrofurantoin 50mg tablets	28	£9.21	£8.18	£7.68	£0.50

Please note that the dispensing fee has not been taken into account.

### New products

DDS are pleased to launch a host of new courses including:

- Procurement, income streams, profits and losses
  - Dispensary safety and managing errors
  - The New Dispensary Lead
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- **Just a reminder that DDS are now running the Dispensary Risk Assessment.** Please contact DDS directly for more details.

## September Generics above Drug Tariff Price



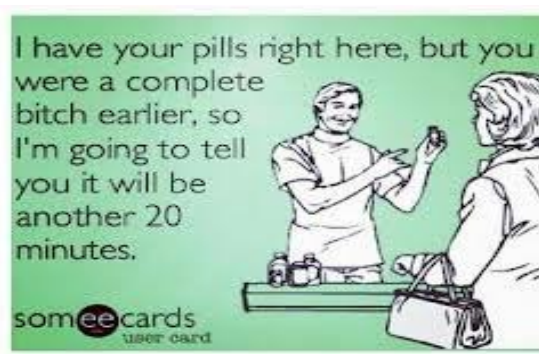
Product	Pack	September D/Tariff	Best price
Alverine 60mg capsules	100	£3.47	£10.23
Betahistine 8mg tablets	84	£1.37	£1.65
Betahistine 16mg tablets	84	£1.86	£2.86
Celecoxib 200mg capsules	30	£2.77	£4.45
Clomipramine 25mg capsules	28	£2.84	£3.85
Cyclizine 50mg/1ml solution for injection ampoules	5	£3.18	£12.10
Desmopressin 200microgram tablets	30	£11.62	£13.86
Diamorphine 10mg powder for solution for injection ampoules	5	£15.38	£16.56
Diamorphine 30mg powder for solution for injection ampoules	5	£16.14	£16.52
Escitalopram 10mg tablets	28	£1.34	£5.44
Escitalopram 20mg tablet	28	£1.76	£3.30
Escitalopram 5mg tablets	28	£1.33	£3.85
Ibandronic acid 150mg tablets	1	£3.08	£7.59
Indapamide 2.5mg tablets	28	£1.08	£2.20
Irbesartan 75mg tablets	28	£2.51	£4.40
Irbesartan 150mg tablets	28	£3.54	£11.00
Irbesartan 300mg tablets	28	£4.62	£6.60
Irbesartan 300mg / Hydrochlorothiazide 12.5mg tablets	28	£2.45	£2.75
Losartan 12.5mg tablets	28	£3.61	£4.18
Mebeverine 135mg	100	£4.93	£7.15
Metoprolol 50mg tablets	28	£1.03	£4.29
Metoprolol 100mg tablets	28	£1.07	£3.19
Metronidazole 400mg tablets	21	£5.92	£8.80
Mometasone 50micrograms/dose nasal spray	140d	£1.97	£4.40
Montelukast 10mg tablets	28	£1.43	£3.08
Mupirocin 2% ointment	15g	£5.26	£6.60
Nebivolol 5mg tablets	28	£5.12	£6.54
Nitrofurantoin 100mg tablets	28	£7.60	£9.32
Pantoprazole 20mg gastro-resistant tablets	28	£1.30	£2.20
Pantoprazole 40mg gastro-resistant tablets	28	£1.58	£3.24
Pizotifen 1.5mg tablets	28	£1.55	£11.00
Prednisolone 5mg tablets	28	£1.07	£2.49
Quinine sulfate 300mg tablets	28	£2.03	£4.40
Quinine bisulfate 300mg tablet	28	£2.37	£2.75
Risedronate sodium 35mg tablets	4	£3.41	£12.10
Risperidone 1mg tablets	20	£4.23	£10.35
Tamoxifen 20mg tablets	30	£2.81	£4.12
Telmisartan 20mg tablets	28	£3.76	£3.50
Tolbutamide 500mg tablets	28	£3.97	£14.85
Valsartan 80mg capsules	28	£7.79	£10.49
Venlafaxine 75mg modified-release capsules	28	£2.60	£2.86

The above list are items which you may be purchasing above Drug Tariff price. For more information on how to deal with generics above Drug Tariff, please contact DDS directly as any amendment on the prescription has to be carried out using net pricing.

### FAQ

- **If we are amending a prescription in the main body to state a brand dispensed, do we need to add the price in the left hand column?**
- No DMD (Dictionary of Medicines and Devices) will have details of prices of most brands.
- **We are trying to check our Wrong Group Movements but can only see June 19, is this correct?**
- Yes, the Wrong Group Movements will be approx. 2 – 3 months in arrears.
- **We have a G.P who is wanting to start a LARC clinic (Long-acting reversible contraceptive)- do we get a discount on the Mirena coil ?**  
**No there is no wholesaler discount or Manufacturer discount scheme for the Mirena coil. If you G.P is insistant you could ask the patient to get the appliance dispensed at a local chemist and bring the appliance with them or some shortliners can provide Parallel import.**

### September Mood Lifter



### Disclaimer

Whilst we make every effort to ensure that the Report does not contain any inaccuracies, we do not warrant or guarantee that the Report is 100% accurate and any figures provided within the Report are estimates and/or indications only. We also do not warrant or guarantee any results obtained by your use of the Report. The Report is provided on a 'as is' basis and you are advised to carry out your own analysis in order to verify the contents. You acknowledge that we do not accept any liability in relation to the accuracy of the report or in relation to any use that you make of it.



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**Opening Hour** – Monday – Friday 9am – 5.30pm